

DALE FLORES JR.

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PROFESSIONAL SUMMARY

Energetic and results-driven sales leader with proven experience in team development, customer service excellence, and mission-driven work. Passionate about sustainable innovation and empowering teams to exceed performance goals. Skilled in motivating others, optimizing operations, and fostering community engagement—aligning perfectly with Tesla's mission to accelerate the world's transition to sustainable energy.

EDUCATION

University of Nevada, Reno – Bachelor of Science, Business Management & Marketing Expected May 2029

Centennial High School – Advanced Honors Diploma, Valedictorian
May 2025 | GPA: 4.95

College of Southern Nevada – CTE Certification in Marketing May 2025

LEADERSHIP EXPERIENCE

Centennial High School Varsity Football & Bowling Teams — Team Captain
Las Vegas, NV | 2023 – 2025

- Led teams to state championships (Football 2024 & 2025, Bowling 2023), driving peak performance through teamwork and accountability.
- Organized practices, built morale, and reinforced discipline—directly enhancing team results and cohesion.
- Demonstrated leadership under pressure and strategic decision-making aligned with team goals.

St. Anthony of Padua Catholic Church — Teaching Assistant
Las Vegas, NV | Aug 2021 – May 2023

- Mentored and coached youth in structured programs, fostering patience, empathy, and motivation.
- Communicated effectively across diverse groups to ensure understanding and engagement.
- Collaborated with instructors and parents, modeling Tesla's culture of teamwork and people development.

COMMUNITY & VOLUNTEER EXPERIENCE

Three Square Food Bank

- Supported supply chain operations and logistics to provide meals efficiently to underserved communities.
- Developed organization and process management skills while maintaining quality standards.

The Salvation Army

- Delivered food service and customer care for individuals in need, reinforcing a mission-driven mindset.

The Mats Project

- Repurposed recycled materials into sleeping mats for homeless populations—promoting sustainability and innovation.

The Just One Project

- Contributed to large-scale food distribution and logistics, strengthening teamwork and community relations.

Rhamondre Stevenson Youth Football Camp

- Mentored youth athletes, emphasizing teamwork, discipline, and goal setting.

ADDITIONAL QUALIFICATIONS

- Certified in Marketing & Business Leadership through CTE Program
- Experienced in event coordination, performance tracking, and public engagement
- Committed to advancing Tesla's sustainability mission through responsible leadership